



INSPIRE

INTERESTING NEWS, SHARED PROCUREMENT INSIGHTS, & RECENT EVENTS

MARCH IS PROCUREMENT MONTH



EXECUTIVE BOARD OF DIRECTORS

President

Mari Betancourt, CPPB

Vice President

Carol Mc Patrick, CPPO

Secretary

Vacant

Treasurer

Joan Chin Nuke, CPPO

Immediate Past President

Brian K. O'Connor, C.P.M., A.P.P.

2017 Chapter Meeting Recap

- 11 Trainings Offered
- 3 General Meetings
- 2 Charity Drives
- Reverse Trade Show with the Southeast FL Chapter
- Nominated by National for Medium Chapter Year
- Received a Proclamation from Miami Dade County
- Quarterly Board Meetings
- 2nd Annual Family Fun Day
- 30th Year Anniversary

➡ ➡ Your Chapter was also present at the ⬅ ⬅

- Leadership Symposium
- Chapter Manager Training
- National Forum in Utah

We were honored with the presence of Jill Klaskin Press retired President and one of the original founder of the GMC.



In Picture (left to right): Carol Mc Patrick, Thomas Blaine and Jill Klaskin Press

Make us Stronger! Become an “Active” Member! For Membership Information Contact membership@migpmmiami.org or Visit our Website www.nigpmmiami.org

Nominations for member spotlights, member news, and promotions are always welcomed.
Send to communications@nigpmmiami.org. • *Questions?* You can also contact us via email at info@nigpmmiami.org.

2017 End of Year Meeting



Results Coming Soon.....

ELECTIONS

UPCOMING webinars

7
MARCH

CREATING VALUE THROUGH MARKET RESEARCH

After completing this online webinar, learners will be able to: 1. Recognize the value of investing time in conducting market research 2. Establish the basic elements of on-line marketplace and trending research 3. Understand the principles of applying market research into the solicitation process

THIRD-PARTY GUIDING PRINCIPLES COMPLIANCE FOR SUSTAINABLE FEDERAL BUILDINGS

After completing this online training webinar, learners will be able to: 1. Identify the current status of the Guiding Principles for Sustainable Federal Buildings. 2. Recognize the value-add of Guiding Principles-complaint buildings. 3. Understand one of the available third-party assessment and verification programs for compliance to the Guiding Principles

20
MARCH

<http://www.nigp.org/grow-professionally/education/webinars>

CPPB/CPP0 Application Deadlines & Exam Dates ⚡

★ Exam Dates ★		★ Apply by: ★	Schedule ★ Exam by: ★
May 7-19, 2018	Oct. 15-27, 2018	January 29	March 26
		July 30	September 20

UPCOMING trainings

**22-23
MARCH**

CONTRACTING FOR PUBLIC SECTOR SERVICES

After completing this course participants will be able to: • Identify advantages and disadvantages of contracting for services. • Conduct a make-or-buy decision based on a scenario or case study. • Determine variables that impact public/private competition. • Develop performance measures for a Scope of Work (SOW). • Develop proposal evaluation criteria. • Analyze options available to an agency in a protest. • Create a transition plan

LEGAL ASPECTS OF PUBLIC PROCUREMENT

After completing this course participants will be able to: • Identify & define public purchasing legal terms, concepts & principles. • Apply basic legal concepts & principles to practical public procurement situations • Describe how the three categories of law (common law of contracts, statutory law & administrative law) apply to public purchasing. • Describe how the laws establish the rights & obligations of all parties. • Distinguish between ethical & legal requirements.

**11-13
APRIL**

**16-18
MAY**

SOURCING IN THE PUBLIC SECTOR

After completing this course participants will be able to: • Describe the stages in the solicitation process (from cradle to grave) • Define various methods of competitive & non-competitive procurement including risk & benefits of each. • Identify when prequalification is appropriate & the methods of prequalifying suppliers & products. • Prepare & issue procurement documents including types of specifications, terms & conditions & bid/proposal forms.

GET WHAT YOU NEED THROUGH SUCCESSFUL NEGOTIATIONS

This seminar will introduce students to some of the best principles used in negotiating. It will cover characteristics of a good negotiator; critical elements in every negotiation, basic strategies, tactics used for & against you, how to overcome negative attacks, & especially how to read the other person. You will learn how to create a win-win situation.

**22-23
JUNE**

<https://www.nigpmiami.org/insidepages/meetings>



MEMBER SPOTLIGHT...

Mohammad

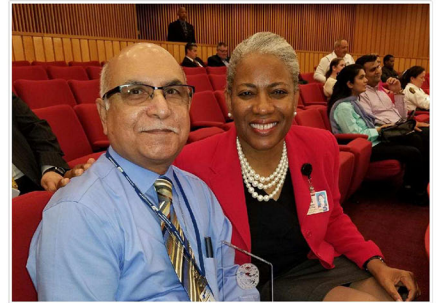


Mr.

M

O

H



On February 14, 2018, Mohammad Haq, lovingly referred to as Mr. Moh, received his commendation for his 30 years of service with Miami-Dade County. All 30 years of service, he dedicated his career in Procurement with the Miami-Dade County Corrections & Rehabilitation Department.

Thank you for your dedication and continuous efforts.

*May your future years of retirement be fruitful, adventurous,
and shared with those you treasure most...*

AGENDA

GUEST SPEAKER

DAVID E. NASH
CPPPO, CPPB

David Nash brings a wealth of knowledge to any endeavor from his many years of experience in the procurement field and as an instructor of many public procurement disciplines and as one of Area 5's Chapter Ambassadors. Join us as he provides a special presentation during the first 2018 GMC General meeting and assist in appointing the new executive board.

BOARD APPOINTMENTS

Executive Board elections concluded on February 28, 2018. Come meet your newly selected and appointed executive board members!

UPCOMING EVENTS

OPEN FORUM

GENERAL BOARD MEETING MARCH 30, 2018

2018-2019 EXECUTIVE BOARD



MARI BETANCOURT
Miami-Dade Fire Rescue
PRESIDENT



MARIA ESTEVEZ
City of Miami Beach
VICE PRESIDENT



VIVIAN WALTERS
Miami-Dade SBD
SECRETARY



JOAN CHIN-NUKE
Miami-Dade ISD
TREASURER

TIME: 12PM - 2PM

MIAMI DADE PUBLIC LIBRARY (MAIN)
101 W Flagler St, Miami



REGISTER TODAY!
WWW.NIGPMIAMI.ORG

